



Digital

MSL Recruitment

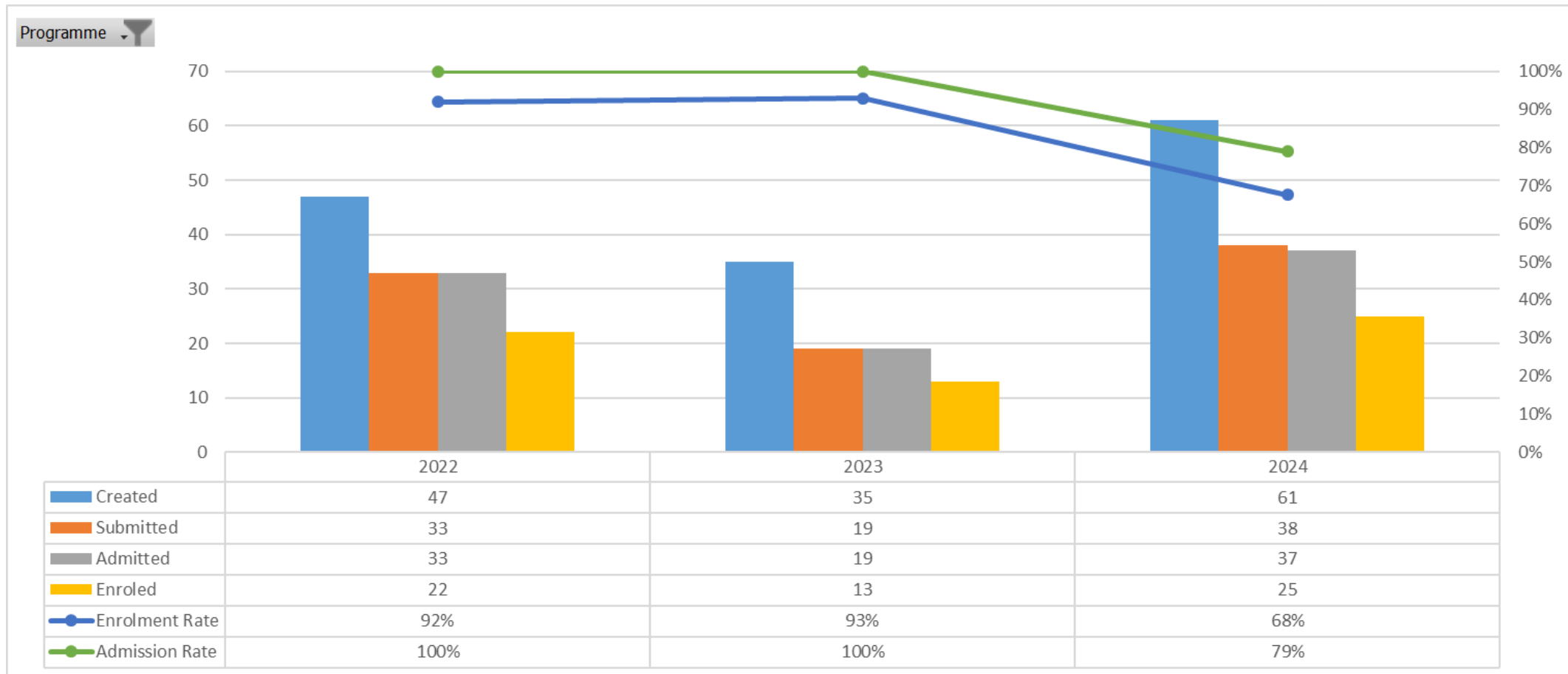
SPECTRO Cohort 2024

2024-08-01

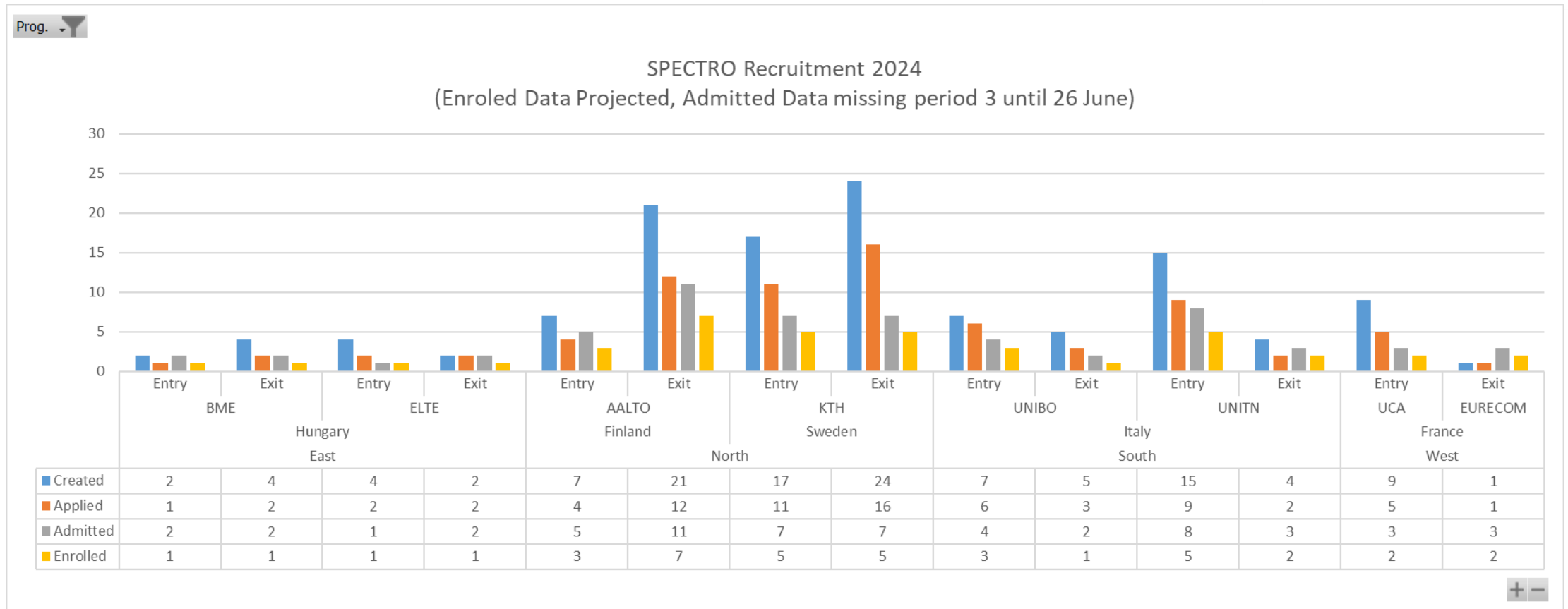
AUSIR

Master on Robotics

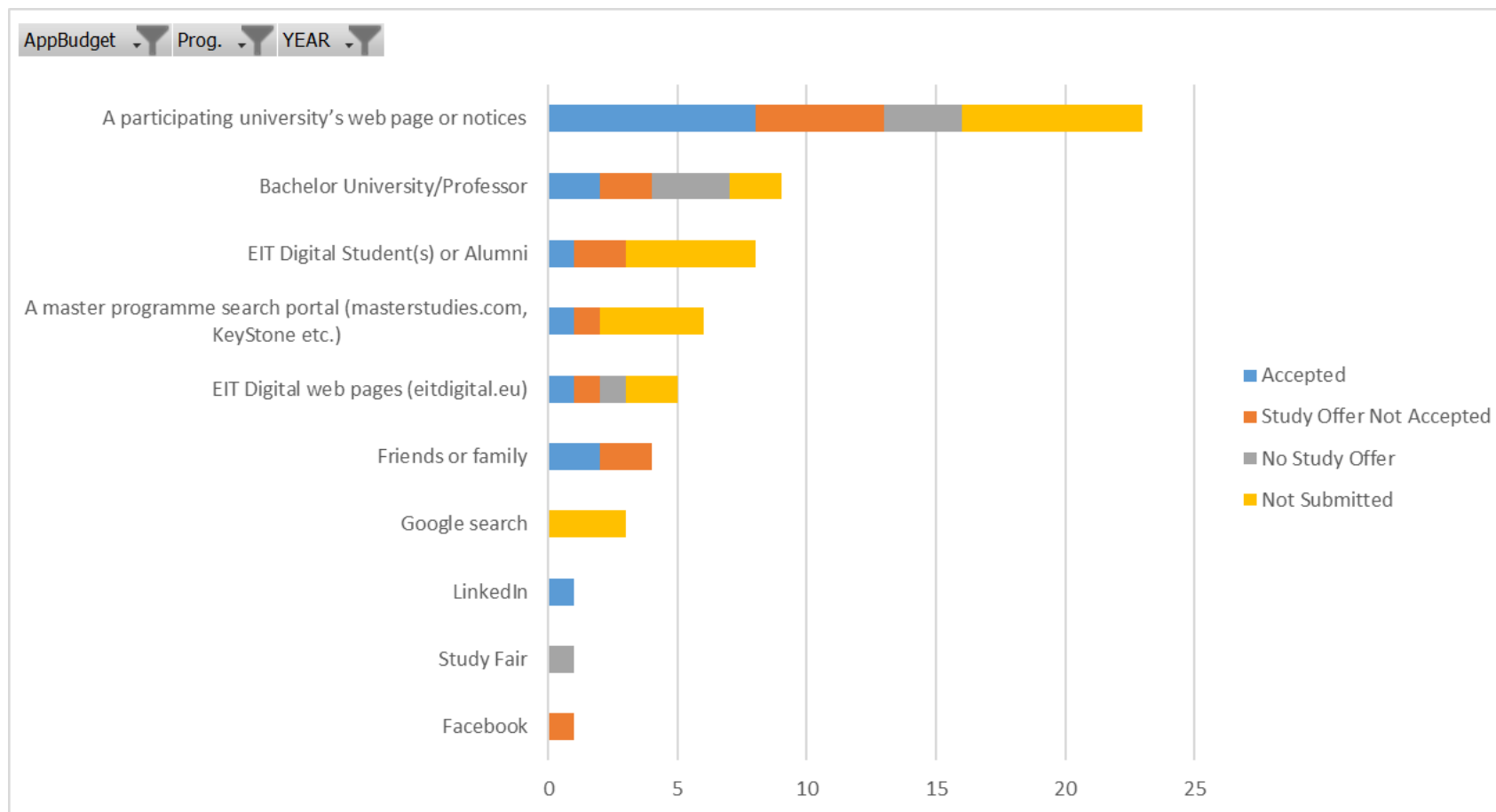




AUSIR 2024 (by Univ)

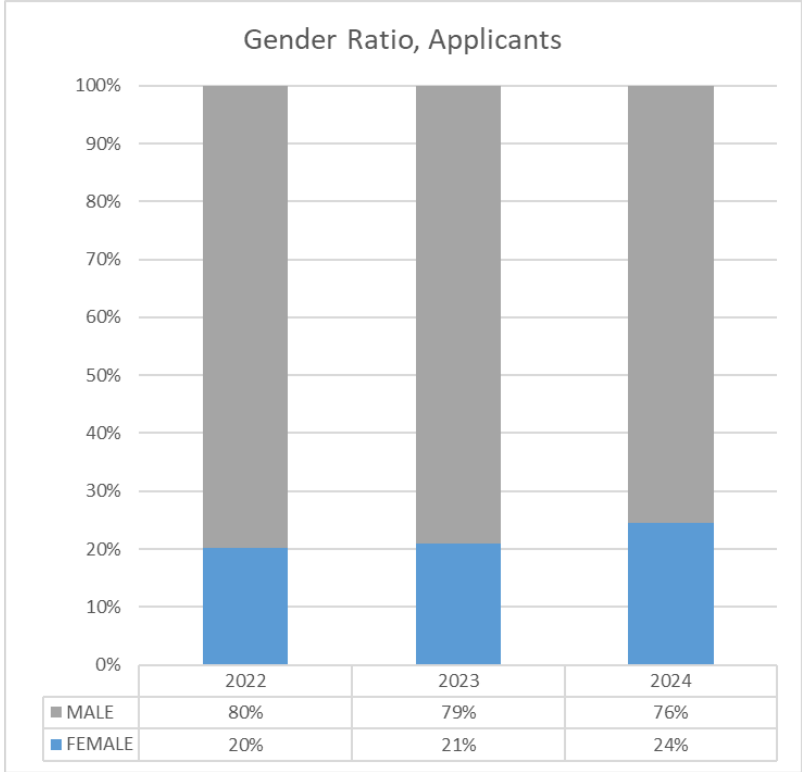


AUSIR 2024 Source

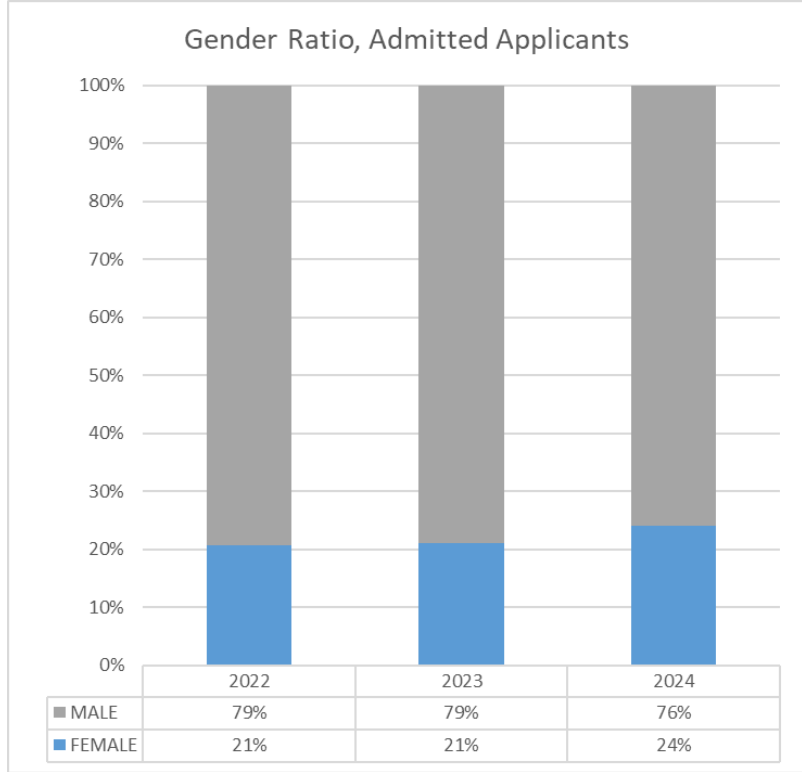


AUSIR: Gender

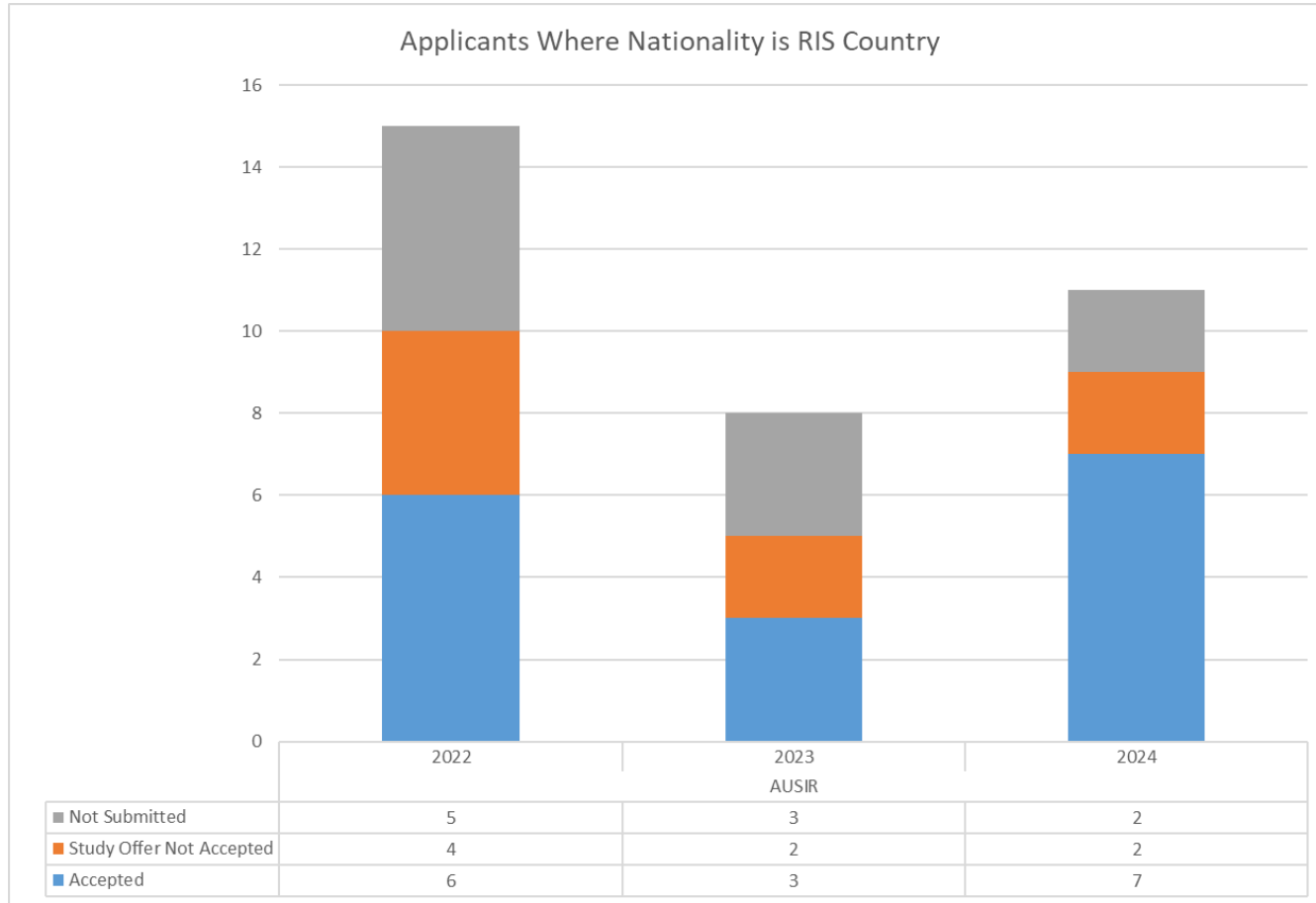
Applicants



Admitted Applicants



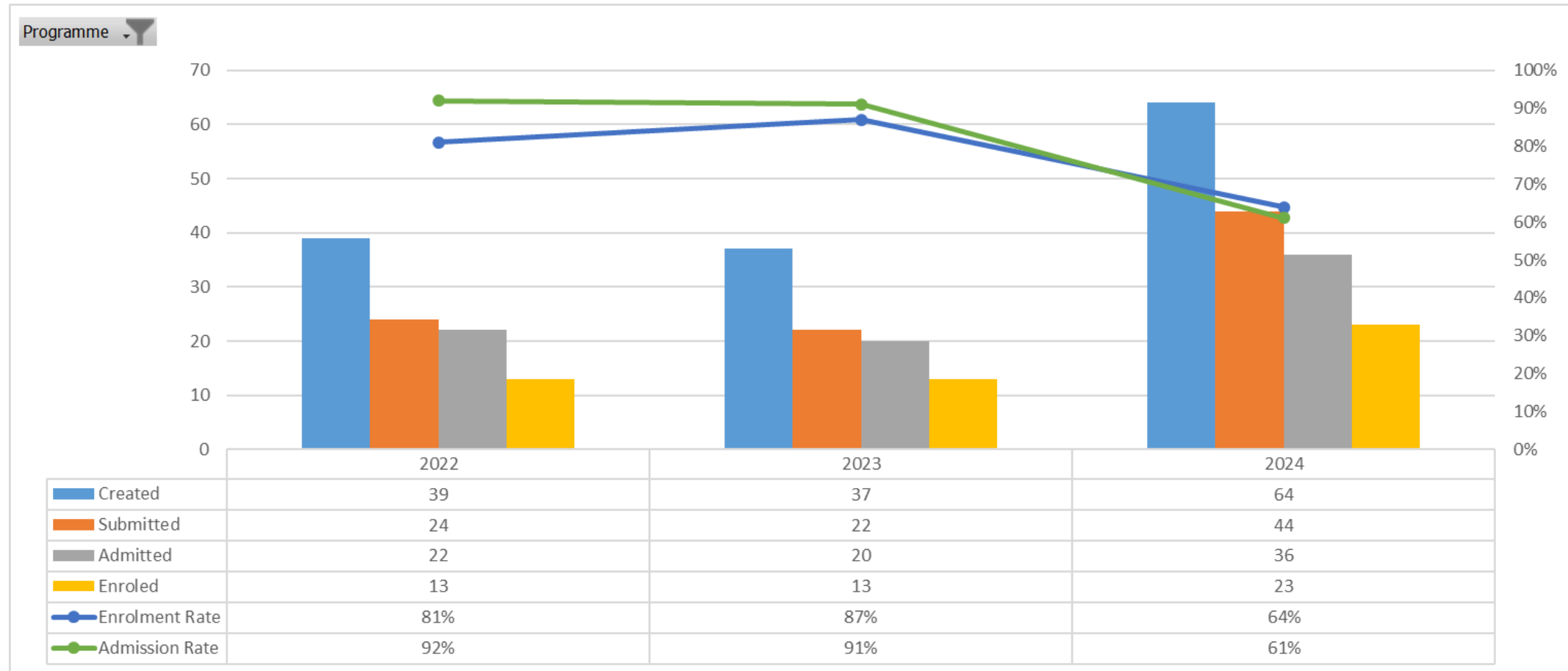
AUSIR: RIS



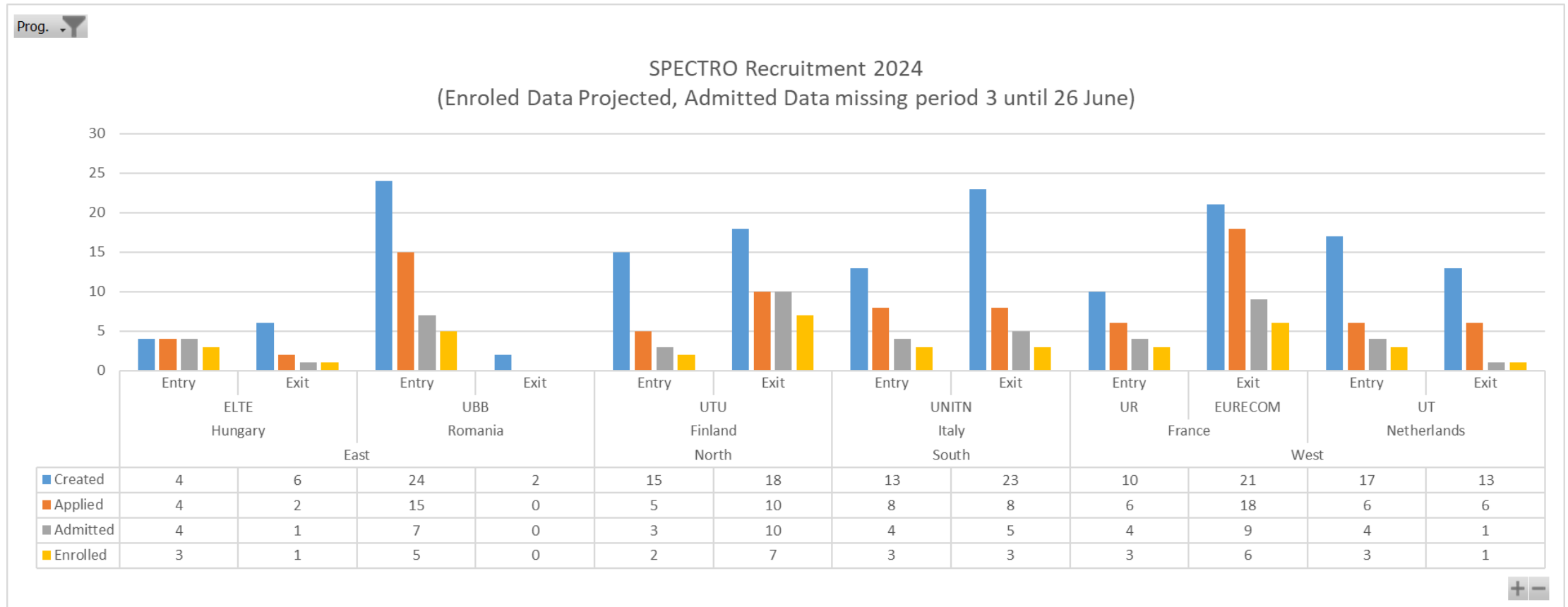
CSES

Master on Cybersecurity

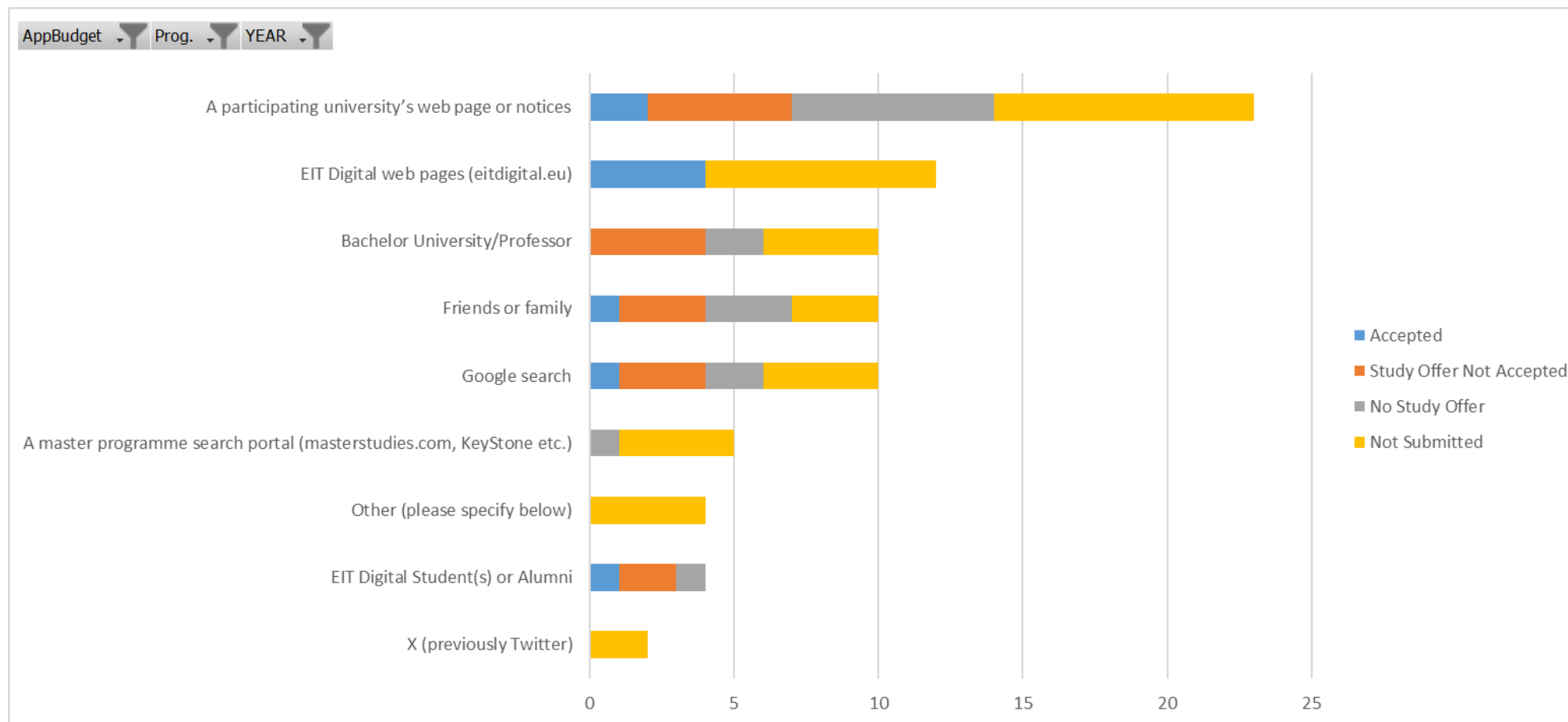




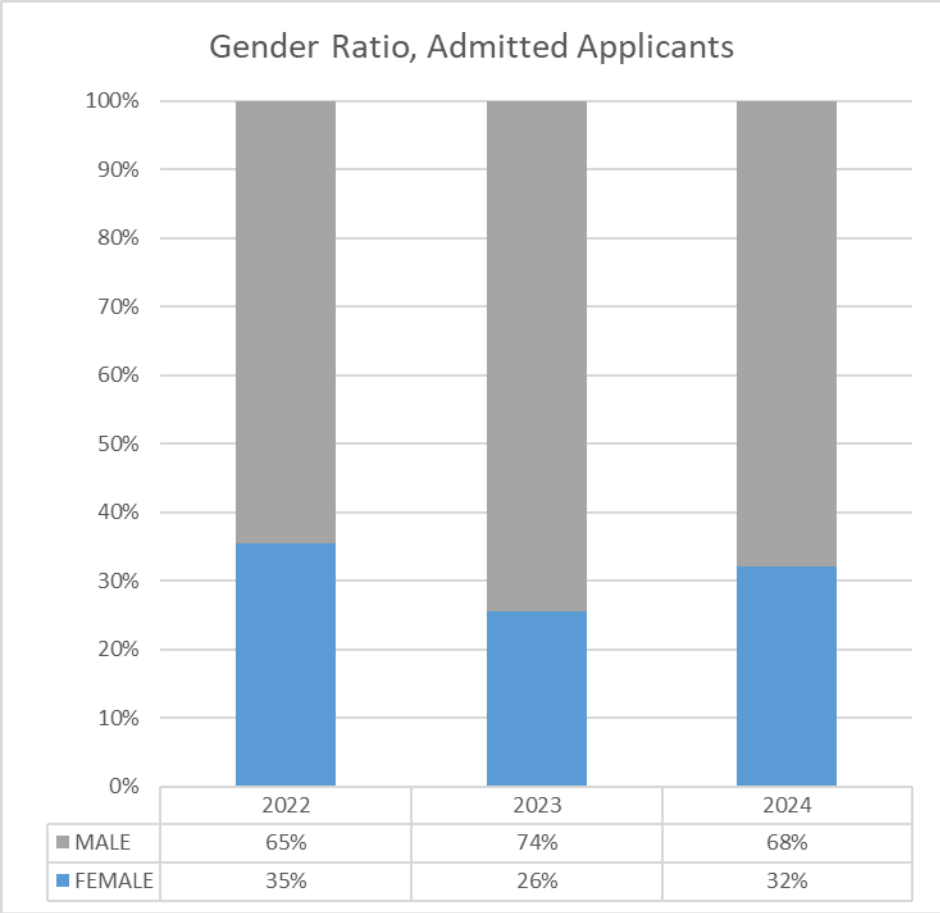
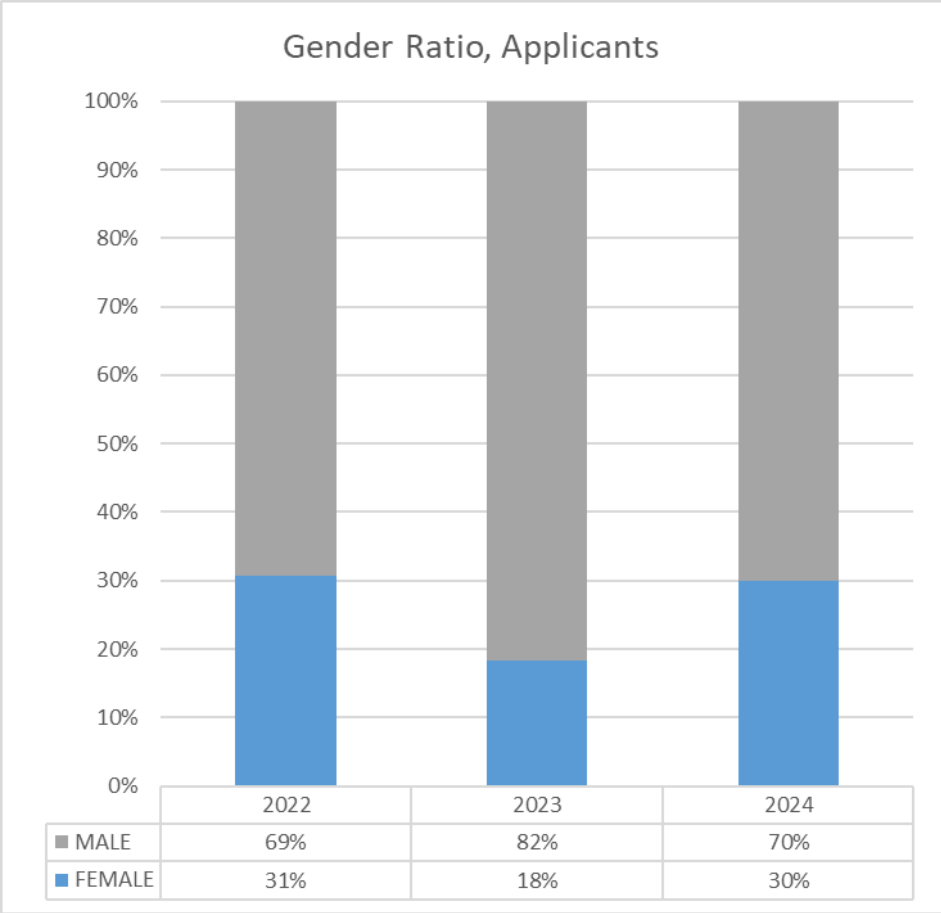
CSES 2024 (by Univ)



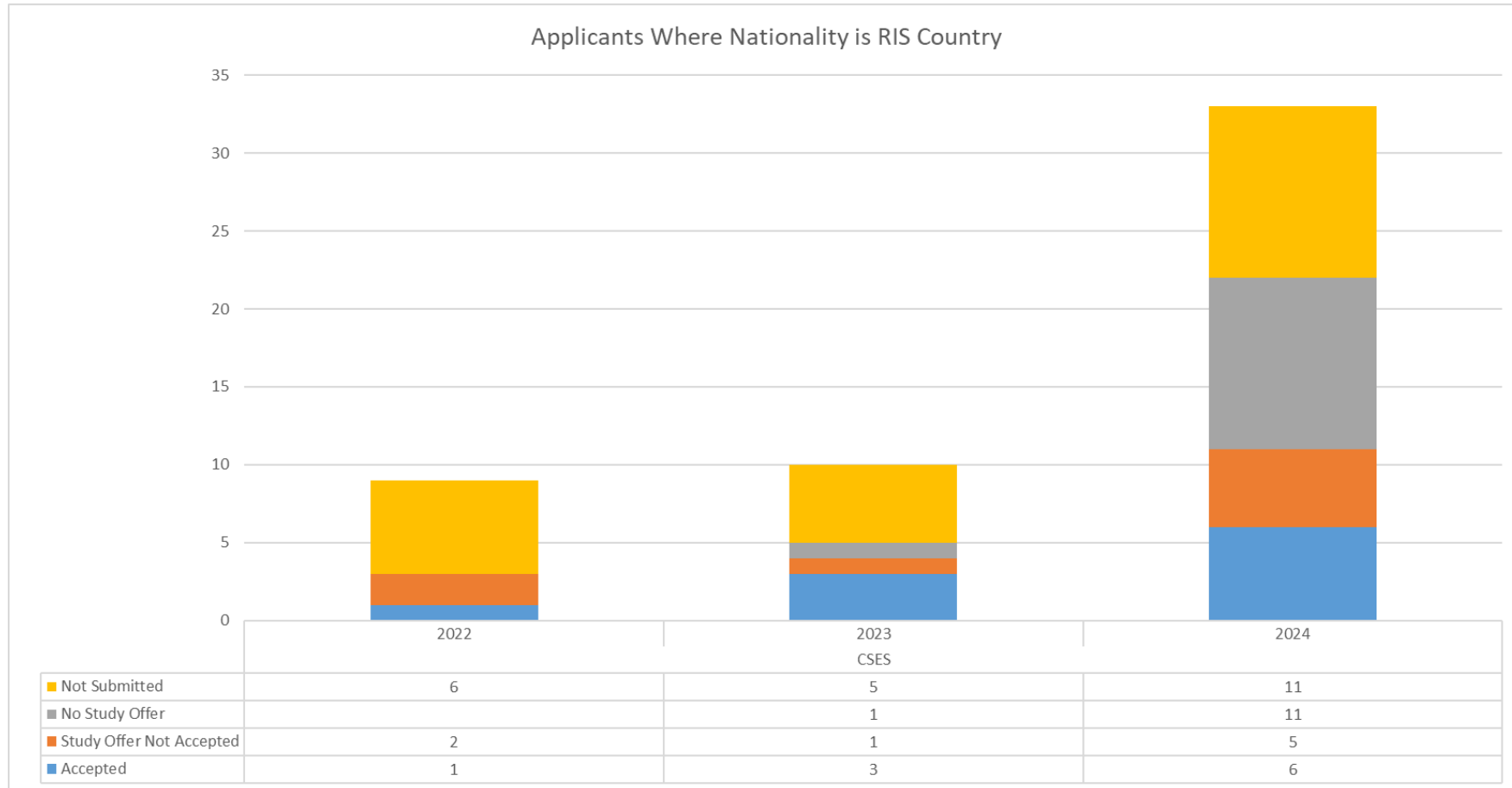
CSES 2024 Source



CSES: Gender



CSES: RIS



Scholarships and marketing



Scholarship Allocation (AUSIR and CSES)



Budgeted Scholarships to reach KPI

| | Excellence | Full | Half |
|-------------------|-----------------|-----------------|------------------|
| AUSIR | | | |
| AALTO | 1 | 2 | 3 |
| BME | 1 | 2 | 3 |
| ELTE | 1 | 2 | 3 |
| KTH | 1 | 2 | 3 |
| UCA | 1 | 2 | 3 |
| UNIBO | 1 | 2 | 3 |
| UNITN | 1 | 2 | 3 |
| CSES | | | |
| ELTE | 1 | 2 | 3 |
| UBB | 1 | 2 | 3 |
| UNITN | 1 | 2 | 3 |
| UR | 1 | 2 | 3 |
| UT | 1 | 2 | 3 |
| UTU | 1 | 2 | 3 |
| TOTAL | 13 | 26 | 39 |
| EURO | 93.028 € | 65.000 € | 48.750 € |
| TOTAL EURO | | | 206.778 € |

Offered Scholarships

| | Excellence | Full | Half |
|--------------------|------------------|-----------------|------------------|
| AUSIR | | | |
| AALTO | 2 | 2 | |
| BME | 1 | | |
| ELTE | 1 | | |
| KTH | 2 | 3 | 2 |
| UCA | 1 | 2 | |
| UNIBO | 2 | 1 | |
| UNITN | 1 | 2 | 5 |
| CSES | | | |
| ELTE | 2 | 2 | |
| UBB | 2 | 4 | 1 |
| UNITN | 2 | 1 | |
| UR | 2 | 2 | |
| UT | 2 | 2 | |
| UTU | 1 | 1 | |
| Grand Total | 21 | 22 | 8 |
| EURO | 150.276 € | 55.000 € | 10.000 € |
| TOTAL EURO | | | 215.276 € |

Accepted Scholarships

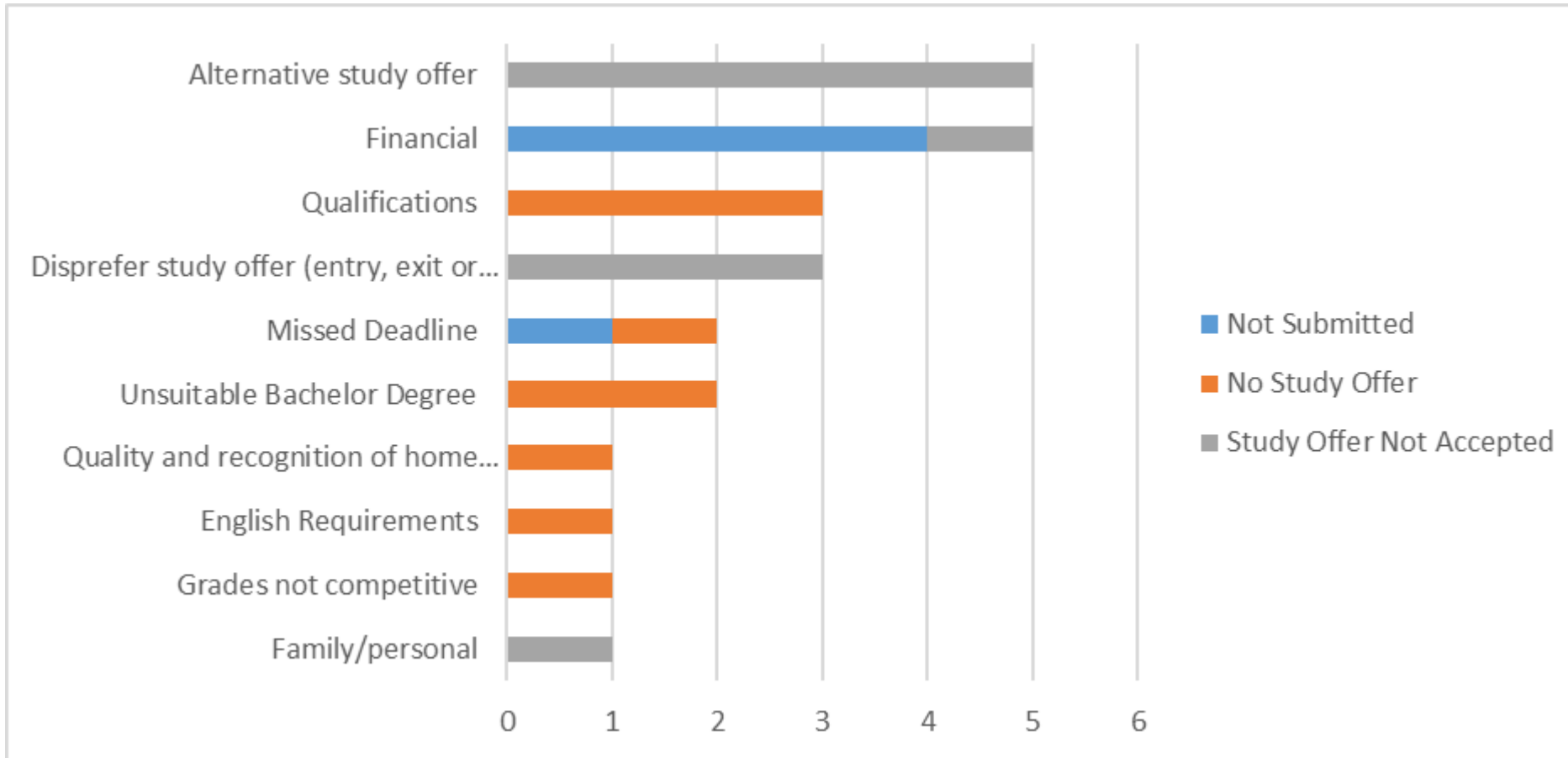
| | Excellence | Full | Half |
|--------------------|------------------|-----------------|------------------|
| AUSIR | | | |
| AALTO | 2 | 1 | |
| BME | 1 | | |
| ELTE | | | |
| KTH | 1 | 2 | 1 |
| UCA | 1 | | |
| UNIBO | 2 | 1 | |
| UNITN | 1 | 2 | 4 |
| CSES | | | |
| ELTE | 2 | 1 | |
| UBB | 1 | 3 | 1 |
| UNITN | 1 | 1 | |
| UR | | 1 | |
| UT | 1 | 1 | |
| UTU | 1 | | |
| Grand Total | 14 | 13 | 6 |
| EURO | 101.184 € | 32.500 € | 7.500 € |
| TOTAL EURO | | | 141.184 € |

Marketing Statistics (AUSIR and CSES)



| | AUSIR | CSES |
|----------------------------------|--------------|-------------|
| Admission rate since 2021 | 88% | 69% |
| Female | 10% | 23% |
| EU Citizens | 53% | 61% |
| Alumni Peers | 363 | 283 |
| Graduation rate | 74% | 83% |
| Employment rate | 92% | 99% |
| Salary >= 40K€/year | 63% | 64% |
| Salary >= 70K€/year | 8% | 23% |
| Alumni residence in EU | 84% | 86% |
| Likelihood to recommend | 82% | 92% |

Unrealized Prospects (AUSIR and CSES)



Bachelor Studies at Partner (AUSIR and CSES)



| Partner | AUSIR | | CSES | | Grand Total |
|--|----------|-----------|-----------|-----------|-------------|
| | Created | Submitted | Created | Submitted | |
| Babes Bolyai University (Romania) *EIT Digital Partner | | 1 | 9 | 13 | 23 |
| Budapest University of Technology and Economics (Hungary) *EIT Digital Partner | 1 | 2 | | | 3 |
| Eötvös Loránd University (Hungary) *EIT Digital Partner | 2 | 2 | | 2 | 6 |
| Université de Rennes (France) *EIT Digital Partner | | | | 2 | 2 |
| University of Bologna (Italy) *EIT Digital Partner | 1 | 4 | | 2 | 7 |
| University of Trento (Italy) *EIT Digital Partner | 5 | 11 | 5 | 4 | 25 |
| University of Twente (Netherlands) *EIT Digital MSL Partner | | | | 1 | 1 |
| Vrije Universiteit Amsterdam (Netherlands) *EIT Digital Partner | | | | 2 | 2 |
| Grand Total | 9 | 20 | 14 | 26 | 69 |

Comments



Retrospective and comments



- ✓ AUSIR and CSES partners were responsive in supporting the scholarship allocation process.
- ✓ The scholarships have been redistributed against preferences to create more balance across partner universities.
- ✓ Numbers improved with the redesign and re-implementation of the master. We are still lagging behind the KPIs, though.
- ✓ Local recruitment from partner universities seems particularly effective, can be further developed.

Actions



- ✓ In the eastern region (especially in Romania) we had good results for applications.
 - Leverage this experience to drive best practices for next master cycles.
- ✓ It would be nice to attend more study fairs inside Europe
 - PLs will make a list of suggested fairs to attend